

We provide an integrated solution for procuring & delivering event facilities for the most prestigious events around the world. Promising our customers the 'Arena Standard', we enable extraordinary live experiences.

### FY '18 financial highlights

REVENUE	£135m +25%
ADJUSTED EBITDA	£12.1m +20%
DIVIDEND	1.5p (2017: 1.35p)
ADJUSTED EPS	3.7p (2017: 3.0p)

Ticker: ARE  
Market: AIM (LSE)  
Market Cap: £48m\*  
AIM Market Listing: July 2017  
Broker: Cenkos Securities

*\*As at 26 March 2019*

#### Directors

- Ken Hanna, Chairman
- Greg Lawless, CEO
- Ian Metcalfe, Non-Exec
- Piers Wilson, CFO

#### Significant shareholders

• Lombard Odier	14.2%
• Gresham House	10%
• Miton Asset Management	9.8%
• Tellworth Investments	9.3%
• Canaccord Genuity	5.6%
• Directors	4.8%

### A strategy centered on organic growth & acquisitions

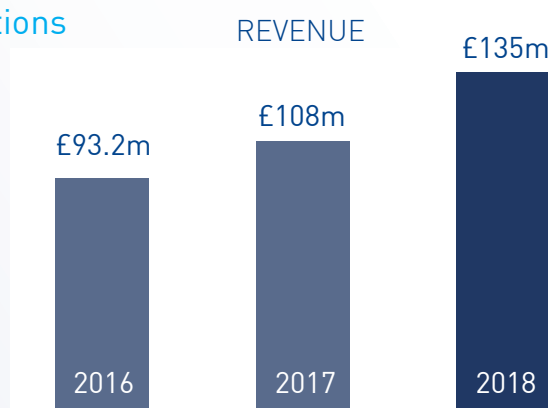


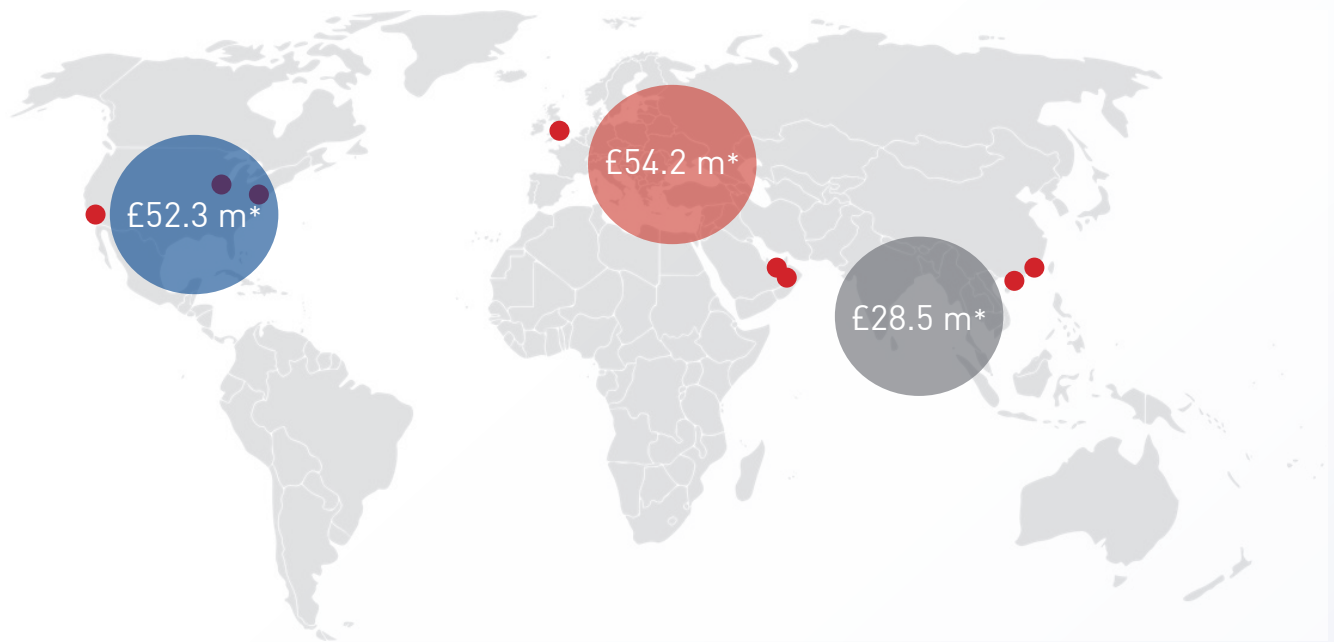
### Competitive advantages



### Offering customers more solutions in more destinations

2013	→ revenues →	2018
£50m	→ products →	£135m
3	→ employees →	1,224





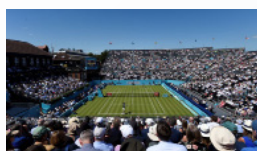
Operating across 3 regions, in 8 countries, with 18 depots, and 1,224 employees

\*FY'18 revenue

A wide range of products & markets served



Structures



Seating



Graphics & Signage



Barriers & Fencing



Exhibition Services



Furniture & Tableware



Ice Rinks



Mass Participation

Global clients

